

ZeaChem: An entirely new approach to cellulosic ethanol



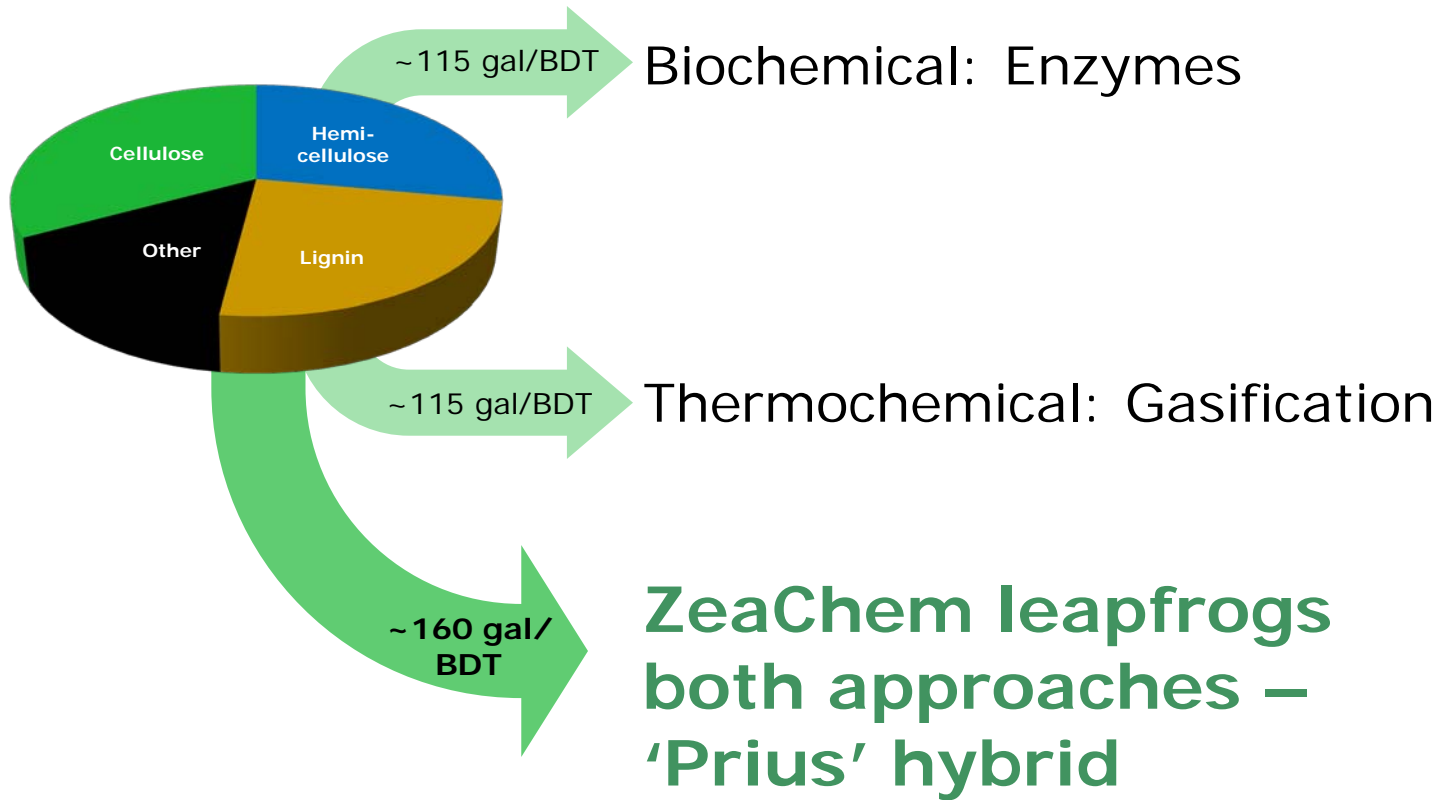
**Jim Imbler, President and CEO
National Ethanol Conference
February 24, 2009**

ZeaChem Overview

- “Third-generation” cellulosic biorefining company based in Lakewood, CO; R&D lab and pilot plant in Menlo Park, CA
- Hybrid process offers highest yield, highest efficiency and lowest fossil carbon footprint of any known biorefining process
 - Production of biofuels, including ethanol, and chemicals
 - Utilizing proven technology and naturally occurring organisms
- Experienced management team with backgrounds in petroleum (Koch), fermentation (Coors, NatureWorks) & chemical industries (Dow)
- Begin construction in 2009 of first plant, product in 2010
- Financing: \$40MM raised to date

ZeaChem's Yield Advantage

- Currently two known paths to produce ethanol



BDT = Bone Dry Ton
Yield is highest theoretical maximum

Acetogen Advantages

- Naturally occurring acetogen
 - Found in termites, ruminants, waste water treatment
- Produces no CO₂ emissions during fermentation
 - Retain all the carbon in the feedstock
- Converts all C₅ and C₆ sugars into acetic acid – “The Terminator”
- Tolerates all breakdown products of biomass

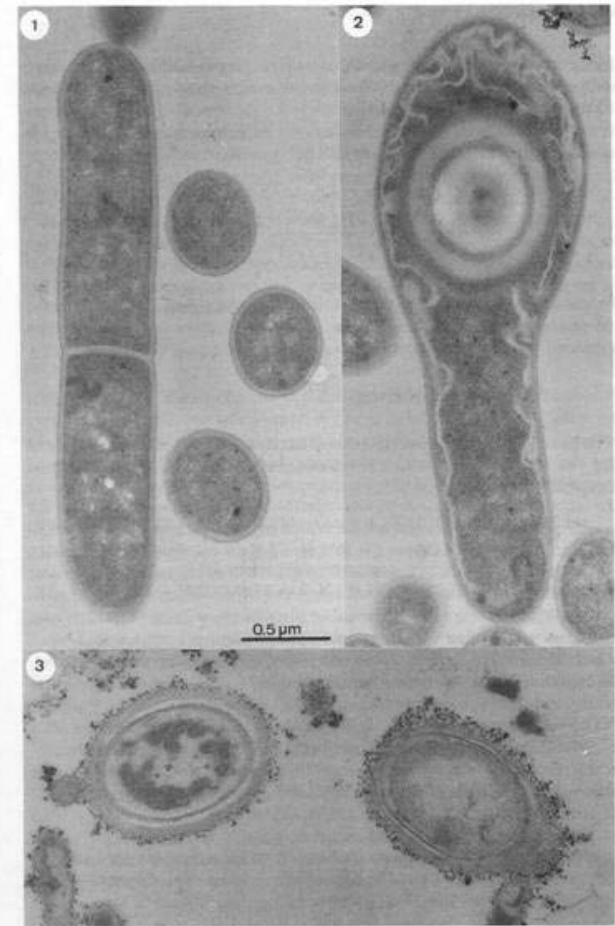


Figure 1.2. Thin sections of chemolithoautotrophically cultivated *Clostridium thermoaceticum*. Panel 1: vegetative cell; panel 2: sporulated cell; panel 3: spore.

Feedstock Strategy

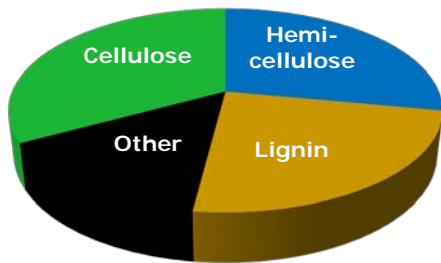
- ZeaChem process is feedstock agnostic
 - Hardwood, softwood, switchgrass, corn stover, etc.
 - Dedicated sustainable energy crops
 - Geographic diversity, “Grow where we go”
- Contract with GreenWood Resources
 - Supply hybrid poplar feedstock
- Benefits
 - Efficient harvesting
 - Low cost
 - “Store on the stump”



Potential Product Portfolio

Two Fundamental Alternatives

- Change organism
- Change downstream chemistry



Cellulosic Biomass
Composition



C3 Chain

- Lactic Acid
 - Propylene Glycol
 - Acrylic Acid & Esters
- Propionic Acid
 - Propylene
 - Methacrylic Acid & Esters

Current Platform

C2 Chain

- Acetic Acid
- Ethyl Acetate
- Ethanol
- Ethylene
- Ethylene Glycol

C4 Chain

- Butanol

C6 Chain

- Hexanol
- Hexene

Solving the “Food vs. Fuel” Debate with Efficiency

	Farm Yield	Factory Yield	Auto Eff.	Land Prod.
1st Generation - Corn Ethanol	150 Bu/ac/yr	2.7 Gal/bu	14 Mile/gal EtOH	5,670 Mile/ac/yr
2nd Generation Cellulosic - (bio or thermo only)	7.5 BDT/ac/yr	90 Gal/BDT	14 Mile/gal EtOH	9,450 Mile/ac/yr
3rd Generation Cellulosic – ZeaChem Process	15 BDT/ac/yr	135 Gal/BDT	14 Mile/gal EtOH	28,350 Mile/ac/yr
3rd Generation Cellulosic + Auto Efficiency	15 BDT/ac/yr	135 Gal/BDT	25 Mile/gal EtOH	50,625 Mile/ac/yr



Biorefinery Deployment

- 1st Plant
 - Engineering currently underway – CH2M HILL
 - Begin construction in 2009
 - Run wide variety of biomass feedstocks
 - Goal: Prove integration of known processes
- Next Steps
 - Scale up to commercial plant from 1st plant



ZeaChem Financing and Costs

- ZeaChem \$40MM financing to date
 - Series A raised \$6MM
 - Mohr Davidow Ventures (MDV) and Firelake Capital
 - Series B raised \$34MM
 - Co-led by Globespan Capital Partners and PrairieGold Venture Partners
 - Follow-on from MDV and Firelake Capital
 - Investment by Valero Energy Corporation, largest US petroleum refiner
- Highest efficiency cellulosic ethanol producer
 - Operating cost <\$1.00/gallon
 - Capital cost < \$3.00/gallon

ZeaChem Summary

- “Third-generation,” hybrid cellulosic technology offers 40% yield advantage
- Using proven industry processes and technologies, naturally occurring acetogen
- Production of cellulosic biofuels and chemicals
- Dedicated sustainable energy crops
- Begin construction of first plant in 2009, engineering underway

